

# The highest quality

Baker Tilly supports AMC Vlissingen in audit, tax, and various advisory services

The companies at North Sea Port generate a large amount of jobs. It is estimated that around 50,000 persons are directly employed. On top of this, about the same amount of employment is indirectly generated from companies that are providing all kind of services to the port. One of these company is accountant and tax adviser Baker Tilly.

Armando Hermes is Senior Manager of Baker Tilly's Zeeland office in Goes. "Baker Tilly helps entrepreneurs solve many issues", Mr Hermes says. "At Baker Tilly, we are more than just accountants and tax advisers. We offer a full range of services, including statutory audits, advice on VAT, advice on customs, HR (including employment law consulting), corporate finance, financial staffing, IT advise, and business strategy."

## Backbone

Mr Hermes continues. "With a focus on serving top of the middle market, including family-owned companies, we help

our clients plan for the future and stay on track to achieve their goals. Clients include both SMEs and large enterprises, non-profit organisations, and the public sector. We have clients and experience in multiple industries and segments such as the construction industry, government, horeca & leisure, fishery, and care. When we noticed an inevitable decline in business in one of our core sectors, we decided to expand the focus of our activities towards one of the backbones of the Zeeland economy, the seaport."

## AMC Vlissingen

One of the customers for Baker Tilly at North Sea Port is AMC Vlissingen, which is one of the international sites of AMC Natural Drinks. AMC Natural Drinks is one of the two holdings of AMC Group, a third-generation family company founded in 1931, and today the third largest Spanish food company in international sales. "AMC Natural Drinks can be considered as one of the European innovation leaders in chilled fruit juices, smoothies, veggie drinks, plant yoghurts, and plant 'mylks'", Mr Hermes explains. He continues, "With AMC Vlissingen, the company has one of the most modern natural drinks factories in Europe, which in the past six years has been solidly growing. It recently successfully finished its third division, which also covers new plant-based and dairy alternative drinks



Photo courtesy of AMC Natural Drinks.

AMC VLISSINGEN HAS ONE OF THE MOST MODERN NATURAL DRINKS FACTORIES IN EUROPE.



AMC VLISSINGEN IS LOCATED AT THE BIJLEVELDHAVEN.



Photo courtesy of AMC Natural Drinks.

AMC'S PRODUCTS ARE SOLD ALL OVER EUROPE FROM VLISSINGEN AND BAKER TILLY OFTEN HELPS THEM WITH ENTERING NEW MARKETS.

categories. It also has ambitious carbon-neutral sustainability goals as one of its pillars. Looking at these achievements, one can imagine that having this company as a customer in the port area is something we are very proud of."

### Specialist for every subject

The AMC Vliissingen site is mainly a production facility for AMC Natural Drinks, without any additional supporting departments. Therefore, the company decided to reach out to a Dutch accountant. Being part of the international Baker Tilly network was one of the reasons why Baker Tilly in Goes became involved with AMC Vliissingen. "Baker Tilly was already doing business with AMC's head office in Spain and when they decided to seek a Dutch partner for their activities in Vliissingen, our office in Goes was an obvious choice", Mr Hermes voices. "AMC always goes for the highest quality and that is why they rely on our expertise, instead of figuring out everything themselves. They know our values, they know our extensive expertise, and they know that we have specialists for every subject involving accountancy, tax, and advisory."



Photo courtesy of Baker Tilly.

BAKER TILLY GOES IS ONE OF THE COMPANIES CONTRIBUTING TO LOTS OF INDIRECT EMPLOYMENT AT NORTH SEA PORT.



ARMANDO HERMES, SENIOR MANAGER OF BAKER TILLY'S ZEELAND OFFICE IN GOES: "WHEN AMC NATURAL DRINKS DECIDED TO SEEK A DUTCH PARTNER FOR THEIR ACTIVITIES IN VLISSINGEN, OUR OFFICE IN GOES WAS AN OBVIOUS CHOICE."

Photo courtesy of Baker Tilly.

### More than just an accountant

Operating in the Netherlands, AMC has to adapt to Dutch law and regulations and Baker Tilly acts as the company's adviser in many subjects related to, among other things, law, taxes, and customs. "We are more than just an accountant for AMC. This is of course one of our main tasks, but our services go much further. AMC's products are sold all over Europe from Vliissingen and with our international network of offices throughout the world, we have gained a lot of experience in international rules and regulations concerning logistics, export, imports, and international business in general, so we often help them with entering new markets. Working with international employees in Vliissingen, AMC also consults us for HR issues. Since 2018, we have already helped AMC with many challenges. We know that the company is aiming for further growth, and of course we look forward to help them realise their futures targets."

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